

Universe Technical Translation, Inc.

DIR-CPO-5222

Telecommunications and Technology Interpreter Services, Products and Related Services

Services

SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	MSRP COST	Unit of Issue	Discount % off MSRP (2 decimals)
Telephone Interpretation (On-Demand) Services¹				
<i>Spanish Over the Phone interpreter</i>	<i>OPI - Spanish</i>	\$ 0.65	<i>P/Minute</i>	20.00%
<i>All other languages over the phone interpreter</i>	<i>OPI - All Other Languages</i>	\$ 1.15	<i>P/Minute</i>	37.00%
Telephone Interpretation (Pre-Scheduled) Services²				
<i>Telephone Interpretation - Pre-Scheduled</i>	<i>Spanish</i>	\$ 85.00	<i>P/Hour</i>	19.43%
<i>Telephone Interpretation - Pre-scheduled</i>	<i>All Other Languages</i>	\$ 105.00	<i>P/Hour</i>	26.27%
Digital Document Translation Services from English into Foreign Languages³				
<i>Digital document translation</i>	<i>Spanish</i>	\$ 0.22	<i>P/Word</i>	41.35%
<i>Digital document translation</i>	<i>Spanish - All Legal Documents</i>	\$ 0.25	<i>P/Word</i>	36.48%
<i>Digital document translation</i>	<i>French, Russian</i>	\$ 0.23	<i>P/Word</i>	24.50%
<i>Digital document translation</i>	<i>Chinese [Simplified], Chinese [Traditional], Ukrainian, Vietnamese</i>	\$ 0.24	<i>P/Word</i>	25.55%
<i>Digital document translation</i>	<i>Arabic, Somali</i>	\$ 0.25	<i>P/Word</i>	24.55%
<i>Digital document translation</i>	<i>Urdu, Nepali</i>	\$ 0.26	<i>P/Word</i>	23.64%
<i>Digital document translation</i>	<i>All Other Latin Scripted Languages</i>	\$ 0.23	<i>P/Word</i>	22.32%
<i>Digital document translation</i>	<i>All Other Non-Latin Scripted Languages</i>	\$ 0.26	<i>P/Word</i>	19.85%
<i>Digital document translation</i>	<i>Minimum Per Project Translation Fee (Spanish)⁴</i>	\$ 85.00	<i>P/Each</i>	24.10%
<i>Digital document translation</i>	<i>Minimum Per Project Translation Fee (All Other Languages)⁴</i>	\$ 105.00	<i>P/Each</i>	19.65%
<i>Digital document translation</i>	<i>Document Editing & Proofreading of Previously Translated Materials (All Languages)</i>	\$ 65.00	<i>P/Hour</i>	16.02%
Digital Document Translation Services from Foreign Languages into English³				
<i>Digital document translation</i>	<i>Spanish</i>	\$ 0.23	<i>P/Word</i>	35.27%
<i>Digital document translation</i>	<i>Spanish - All Legal Documents</i>	\$ 0.26	<i>P/Word</i>	35.10%
<i>Digital document translation</i>	<i>Russian</i>	\$ 0.24	<i>P/Word</i>	21.43%
<i>Digital document translation</i>	<i>Chinese [Simplified], Chinese [Traditional], Ukrainian, Vietnamese</i>	\$ 0.26	<i>P/Word</i>	23.64%
<i>Digital document translation</i>	<i>Arabic, Somali, Urdu, Nepali</i>	\$ 0.28	<i>P/Word</i>	25.55%
<i>Digital document translation</i>	<i>All Other Latin Scripted Languages</i>	\$ 0.24	<i>P/Word</i>	21.44%
<i>Digital document translation</i>	<i>All Other Non-Latin Scripted Languages</i>	\$ 0.29	<i>P/Word</i>	24.80%
<i>Digital document translation</i>	<i>Minimum Per Project Translation Fee (Spanish)⁴</i>	\$ 85.00	<i>P/Each</i>	24.10%
<i>Digital document translation</i>	<i>Minimum Per Project Translation Fee (All Other Languages)⁴</i>	\$ 105.00	<i>P/Each</i>	19.65%
<i>Digital document translation</i>	<i>Document Editing & Proofreading of Previously Translated Materials (All Languages)</i>	\$ 70.00	<i>P/Hour</i>	14.93%
Certification/Notarization/Affidavit Services				
<i>Affidavits for digital document translation (optional)</i>	<i>All Languages</i>	\$ 39.00	<i>P/Each</i>	18.56%
Website Translation/Localization Services				
<i>Website Translation/Localization Services</i>	<i>Spanish</i>	\$ 89.00	<i>P/Hour</i>	23.05%
<i>Website Translation/Localization Services</i>	<i>All Other Languages</i>	\$ 99.00	<i>P/Hour</i>	20.80%
Foreign Language Desktop Publishing Services				
<i>Formatting (DTP/OCR)</i>	<i>Spanish</i>	\$ 49.00	<i>P/Hour</i>	23.02%
<i>Formatting (DTP/OCR)</i>	<i>All Other Languages</i>	\$ 65.00	<i>P/Hour</i>	31.28%
Audio/Video Narration/Voice-Over and Subtitling Services				

Audio/Video Narration/Voice-Over ⁵	Spanish	\$ 150.00	P/Hour	45.74%
Audio/Video Narration/Voice-Over ⁵	All Other Languages	\$ 175.00	P/Hour	46.12%
Project Management	All Languages	\$ 65.00	P/Hour	31.29%
Voice-Over Script/Subtitle Template Preparation	All Languages	\$ 60.00	P/Hour	33.83%
Recording, Editing and Synchronization	All Languages	\$ 65.00	P/Hour	31.29%
On-Screen Implementation of Subtitles	All Languages	\$ 65.00	P/Hour	31.29%
Pre-Delivery QA Review	All Languages	\$ 50.00	P/Hour	30.52%
Audio/Video Transcription Services				
Audio/Video Transcription - Good Quality	Spanish	\$ 7.50	P/Minute	20.60%
Audio/Video Transcription - Average Quality	Spanish	\$ 10.00	P/Minute	20.60%
Audio/Video Transcription - Poor Quality	Spanish	\$ 12.50	P/Minute	20.59%
Audio/Video Transcription - Good Quality	All Other Languages	\$ 10.00	P/Minute	20.60%
Audio/Video Transcription - Average Quality	All Other Languages	\$ 12.50	P/Minute	20.59%
Audio/Video Transcription - Poor Quality	All Other Languages	\$ 15.00	P/Minute	20.59%
Audio/Video Transcription Editing & Proofreading	All Languages	\$ 55.00	P/Hour	18.79%
Affidavit for Audio/Video Transcription (optional)	All Languages	\$ 39.00	P/Each	18.56%
Video Remote Interpretation (VRI) On-Demand Services				
Video Remote Interpretation (VRI) On-Demand	American Sign Language (ASL), Arabic, Chinese [Cantonese], Chinese [Mandarin], Russian, Somali, Spanish, Tagalog (Filipino), Vietnamese	\$ 2.50	P/Minute	10.68%
Video Remote Interpretation (VRI) On-Demand	All Other Languages	\$ 3.00	P/Minute	9.00%
Video Remote Interpretation (VRI) Pre-Scheduled Services⁶				
Video Remote Interpretation (Pre-Scheduled)	Spanish	\$ 85.00	P/Hour	19.43%
Video Remote Interpretation (Pre-scheduled) - Court Certified	Spanish	\$ 115.00	P/Hour	18.01%
Video Remote Interpretation (Pre-scheduled)	All Other Languages	\$ 105.00	P/Hour	26.27%
Video Remote Interpretation (Pre-scheduled) - Court Certified	All Other Languages	\$ 146.00	P/Hour	15.02%
Video Remote Interpretation (Pre-scheduled)	American Sign Language (ASL)	\$ 105.00	P/Hour	15.87%
Video Remote Interpretation (Pre-scheduled) - Court Certified	American Sign Language (ASL)	\$ 146.00	P/Hour	15.02%
eBilingual Fluency Assessment (eBFA)				
eBilingual Fluency Assessment (eBFA) - (oral and written) ⁷	Assesses level of fluency in English and Spanish and definition of terms commonly used in a healthcare and law enforcement context.	\$ 185.00	P/Each	16.84%
eBilingual Fluency Assessment (eBFA) - (oral and written) ⁸	Assesses level of fluency in English and All Other Target Languages and definition of terms commonly used in a healthcare and law enforcement context.	\$ 205.00	P/Each	10.43%
eBilingual Fluency Assessment (eBFA) - (translation)	Assesses level of written translation skills from English into Spanish and definition of terms commonly used in a healthcare and law enforcement context (add-on service only) .	\$ 55.00	P/Each	9.77%
eBilingual Fluency Assessment (eBFA) - (translation)	Assesses level of written translation skills from English into All Other Target Languages and definition of terms commonly used in a healthcare and law enforcement context (add-on service only) .	\$ 65.00	P/Each	16.02%
1. Available on-demand 24x7x365. There are no monthly minimums.				
2. A minimum one (1) hour billable applies. If scheduled and confirmed within 24 hours; add a 30% expedited fee to all standard rates. All standard rates applicable to normal business hours (Mon-Fri; 8am to 5pm). Add a 30% fee if scheduled/confirmed during non-business hours. All assignments canceled within 24 hours are charged in full for scheduled service length.				
3. Includes; editing, proofreading, localization engineering, project management and quality assurance review.				
4. The minimum per project translation fee is charged when the combined word count multiplied by the rate per word is less than the minimum translation fee.				

- 5. A minimum of two (2) hours billable applies.
- 6. A minimum one (1) hour billable applies. If scheduled and confirmed within 24 hours; add a 30% expedited fee to all standard rates. All standard rates applicable to normal business hours (Mon-Fri; 8am to 5pm).
Add a 30% fee if scheduled/confirmed during non-business hours. All assignments canceled within 24 hours are charged in full for scheduled service length.
- 7. The price for eBilingual Fluency Assessment (eBFA) is billed per session. Each session includes an oral, reading and writing exam. A maximum of three (3) candidates for Spanish may be tested per session.
- 8. The price for eBilingual Fluency Assessment (eBFA) is billed per session. Each session includes an oral, reading and writing exam. Only one (1) candidate for all other languages than Spanish may be tested per session.

Standard Turnaround Times for Document Translation:

- < 1,000 Words: 1-2 Business Days
- 1,001-2,500 Words: 2-3 Business Days
- 2,501-7,500 Words: 3-4 Business Days
- > 7,501 Words: 4 + Business Days

Rush Charges for Document Translation:

- i. A 30% Rush Charge will be added to each projects' total billable amount as defined in ii (below).
- ii. For Document Translation, "Rush" is defined as work performed by Universe requiring a turnaround time faster than at a calculated rate of 1,000 words per 24 hour period, per document and per normal business day.
This calculated rate excludes time for scanning, conversion, editing and formatting of the document.

Additional Discount Based On Aggregate Sales	Contract Sales Threshold	Part Number if Applicable	Original Discount